## CLEARY GOTTLIEB



## **Innovative** Work Extraordinary People





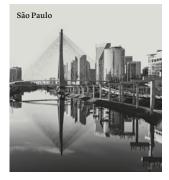
#### Moscow

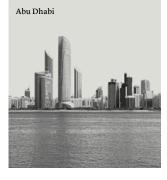


Buenos Aires

Paris

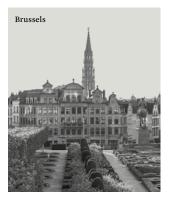






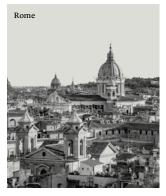












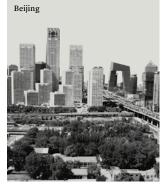


In 1946, six distinguished lawyers had the vision to regard the law as a global profession and the courage to create a firm dedicated to the concept that legal excellence can be achieved only when lawyers in a firm cooperate in their practice rather than compete. In so doing, the founders of Cleary Gottlieb created an environment where collegiality, trust and respect are the guiding principles under which we work all over the world today.

Hong Kong







# A Focus on Excellence



"Cleary Gottlieb has been a global firm since the very beginning, and we understand the value of this for our clients and our culture. We take opening an office seriously and understand the commitment it represents to a region. When you walk into any of Cleary's 16 offices, you immediately sense that it is part of one integrated firm."

Francesca Odell Partner

"They are a top-notch law firm... their counsel is very business-savvy and pragmatic. Their turnaround time is fantastic, and their client communication as a team is spot-on."

Chambers USA, 2018

Ranked No. 1 in the Top 25 "Global Elite" Global Competition Review.

2018

### Top Global Firm

Law360's "Global 20" List of Preeminent Global Law Firms, 2011–2018

### Global Elite Firm

Legal Business' "Global 100," 2003–2017 (Every year since the list's inception) Clients trust us to handle their most challenging assignments, including innovative deals, large corporate transactions, and high-profile litigation.

Our work is complex, and we believe you will find it interesting and rewarding. At Cleary, you'll have the opportunity to work on top-notch cases and transactions where the stakes are the highest and where your talents can make a difference in the outcome of a case or completion of a deal.

Cleary ranks at or near the top of every list measuring law firm success, including *Vault, Chambers, The American Lawyer* and its "Diversity Scorecard," and the *Financial Times*' "U.S. Innovative Lawyers" report. Cleary is consistently spotlighted in *Law360*'s annual "Global 20" survey, which is a ranking of law firms with the greatest global reach and experience; the firm has been on the list every year since 2011, when the survey was first conducted.

"We focus on teamwork and delivering results. It's all about getting the best possible outcome for our clients."

Jeremy Calsyn Partner



# A Pioneer in Globalizing the Legal Profession

We are proud of the way we build our presence abroad. The offices we open in new locations are staffed with homegrown Cleary Gottlieb lawyers, which preserves our culture. Equally important, we bring the talents of lawyers across the firm to bear on issues facing local clients.

We've routinely received "matter of the year" and individual lawyer awards from a range of publications, including *The American Lawyer*, *The Asian Lawyer*, *Asian Legal Business*, *China Business Law Journal*, *Euromoney*, *India Business Law Journal*, *Institute* of Competition Law, International Financial Law Review, *International Tax Review*, *LatinFinance*, *Latin Lawyer*, *Law360*, *LegalCommunity*, *Project Finance*, and *Turnarounds & Workouts*.



"I've been resident in Cleary offices in the U.S., UK, and Asia—that kind of immersive international experience has made me a better lawyer and impacts how I approach every matter that crosses my desk."

### Joshua Frankel

Senior Attorney



"One thing that became clear to me when I was an associate in our Brussels office: Cleary Gottlieb is, to its core, a global firm. The lawyers in our 16 offices have the combination of local and international perspectives needed to do their work at the highest level."

Mark Nelson Partner

65 languages spoken

## 50 countries

### represented



of our partners have served in two or more of the firm's offices French Law Firm of the Year IFLR Europe Awards, 2018

#### Matter of the Year (Dow/DuPont merger of equals)

Global Competition Review Awards, 2018

### Top 20 Global Arbitration Firm

Global Arbitration Review, 2018

#### Americas Law Firm of the Year

International Financial Law Review, 2015-2017

#### Law Firm of the Year in Latin America

LatinFinance, 2012–2017

#### South Korea International Firm of the Year

Chambers Asia, 2013, 2015, and 2017

# Professional Development and Training

"One of the most satisfying parts of practicing at Cleary is helping new lawyers enter the profession and gain confidence in their skills as top-notch attorneys. I routinely ask junior lawyers to take the lead on key issues, interfacing directly with clients and adversaries, and building a record of experiences and relationships that will support the rest of their careers."

### Nowell Bamberger

Partner



"A core value of Cleary Gottlieb is inclusion, and we have launched a leadership development program with the goal of fostering a professional culture in which all of our lawyers can thrive. The future leaders of the firm are already here—it's our job to help them reach their full potential."

Breon Peace Partner



We provide training so you can integrate quickly and take responsibility in client matters early in your career.

- All Cleary lawyers spend their first two weeks in our "miniMBA" course, which covers the basics of Wall Street, finance, accounting, and other topics usually found in an MBA course.
- First-year associates have access to training covering all of our practice areas.
- We offer a structured curriculum aimed at developing skills such as communication, negotiation, project management, business development, effective delegation, giving feedback, and more.
- A rich in-house CLE program is offered throughout the year, with comprehensive courses at all levels in all practices areas.

In addition to our formal training program, you will learn by doing. As you gain experience and become a more senior associate, you will build your confidence and creativity.

"Beyond the many formal training programs the firm offers there are lessons you can only learn by doing the work. Cleary gives you opportunities to help solve challenging, often novel legal questions. Our community of lawyers seek and value the ideas of their colleagues which makes Cleary the perfect place to develop your skills."

#### Mai Li Associate



# **Senior Guidance**

"Every partner remembers being an associate and how valuable it was to get hands-on training from colleagues. I consider passing that along to each group of new lawyers to be both a responsibility and a privilege."

Katherine Mooney Carroll Partner



Cleary's lockstep compensation model is based purely on seniority at all levels. We feel this reinforces a culture in which teamwork and the interests of our clients are prioritized. An absence of competition and an environment of collaboration promote enthusiasm for the training and development of colleagues and the respect of each lawyer's contributions.

## 90%

of our current partners joined the firm as associates



of our U.S.-based associates are women You will receive more than a handshake and an orientation package when you arrive at Cleary Gottlieb. You will start a relationship with an assigned mentor, an experienced lawyer who can guide you through professional and personal life at the firm.

Even more important, though, is the day-to-day mentoring you'll receive working with senior lawyers, advising clients, and participating in firm life. And when you choose the practice that will become your specialty, you'll have additional opportunities to connect with mentors. Lawyers working in the same group take the time to help each other—in meetings, at lunch, in the hallways.

Our approach to mentoring is one that comes full circle. We guide your career ahead and, in turn, eventually you will help new associates advance their careers.



"At Cleary, there is no shortage of mentors to turn to if you need guidance on a particular matter or with respect to your career more generally. Taking advantage of the firm's number one resource—its people—has been imperative to the development of my legal career."

Kimberly Spoerri Partner

# **Summer Experience**

Your experience in our summer program will be more than academic. You'll work closely with established attorneys to play a meaningful role in firm matters. Partners and other senior lawyers supervise your work, and associates from our Summer Program Committee mentor you.

Your summer associate experience will not be confined to New York or Washington, D.C. International assignments are plentiful; in past years, more than one-half of our summer associates have spent time working in Cleary's overseas offices.

Training ranges from formal to informal. We offer litigation training, oral argument exercises, "Wall Street Lunches," and corporate practice seminars, all of which are targeted specifically to summer associates. In addition, summer associates are invited to attend casual presentations that introduce them to practices throughout the firm as well as the lawyers in each area.

We also encourage learning more about New York City and Washington, D.C. through numerous local events, including partner-hosted dinners, theater, sporting events, concerts, and karaoke.



"One of the greatest benefits of my Cleary summer experience was the availability of senior lawyers to guide me in my professional development. With their formal and informal mentoring, I was able to build a career path and gain confidence in my skillset as a lawyer."

Melissa Gohlke Associate "The summer program is not just an opportunity to develop your skills as a lawyer and get hands-on experience. It is an incredible opportunity to experience the firm's one-ofa-kind culture and to interact both professionally and informally with future colleagues."

Elizabeth Lenas Partner





schools are represented by the students in our summer class

of our summer class participated in our overseas rotation program

"I came to Cleary because it felt like a place I could work on cutting-edge legal issues with people I genuinely liked, in an environment that encouraged me to both excel professionally and be myself. My years at Cleary have proven that my first impression was exactly right."

Tom Kessler Associate



# **Recent Accolades and Awards**

Our clients call on us when simple solutions will not do. We represent multinational corporations, international financial institutions, sovereign governments and their agencies, and domestic corporations and financial institutions around the world.

# Top 20 U.S. Firm

NYSE Governance Services and FTI Consulting Inc.'s "Best Corporate Law Firms," 2017

## 294

practice and lawyer rankings earned in the *Chambers Global* 2018 edition

## 57

of these rankings were top tier

90K pro bono hours

"One of the values we hold highest is delivering the best possible advice and advocacy to every client. Our clients trust us with their most difficult and novel problems, and we pride ourselves on delivering first-rate work in return."

Luke Barefoot Partner



"We know that clients come to Cleary for elegant and creative solutions to complicated problems. I love working on those challenges and delivering above and beyond our clients' expectations."

### **Elaine Ewing**

Partner



#### Recent notable achievements and awards include:

**100% Corporate Equality Index Score** *Human Rights Campaign Foundation*, 2018

**Top 10 in the Diversity Scorecard** *The American Lawyer*, 2018

Leading Firm for Corporate/M&A Chambers Global, 2018

Only Top Tier Law Firm for Banking and Finance, Capital Markets, and Corporate/M&A (Latin America-wide) Chambers Latin America, 2009–2018 **Grand Prize Winner for Global Dispute of the Year** (Transnational Litigation) **and Global Finance Deal of the Year** (Capital Markets: Debt) *The American Lawyer*, 2017

Antitrust Firm of the Year Chambers USA, 2015 and 2017

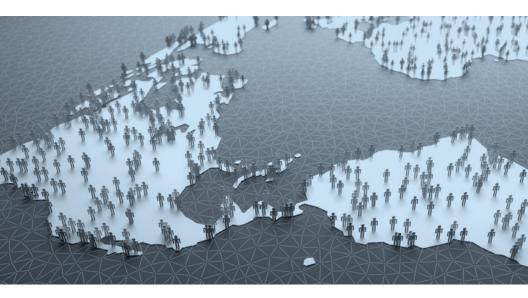
Top 5 Firm

Global Restructuring Review's GRR 30, 2017

#### Global Pro Bono Dispute of the Year: International Death Penalty Project

The American Lawyer, 2017

# Your Career at Cleary Gottlieb and Beyond



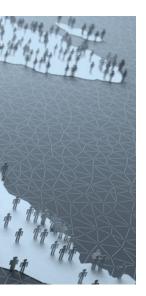
For more than 70 years, Cleary has been turning out some of the best and brightest lawyers and leaders.

We understand that a law firm job can provide the training that springboards you to a career in an entirely different field, from academia to business to not-for-profit work.

We'll talk openly with you about the possibilities inside and outside Cleary. But we'll do more than help you assess your options—we'll help you reach your goals.

If the path you choose points to a long-term career at Cleary, we'll provide the training and mentoring to make you a strong candidate for senior attorney, counsel, or partner. If you decide to look outside Cleary, we'll help you build a résumé that can lead to the right opportunity. And we have an impressive network of alumni and clients who regularly call us to fill positions in their organizations.

We are looking for attorneys who can excel in the law as well as in business, academia, government service, and beyond.



Our network of stellar alumni is among our proudest achievements. The range of positions that our alumni hold reflects both the quality of Cleary's legal training and the diverse interests of our lawyers.

#### We count among our alumni:



founders or current directors of not-for-profits





## banking and finance executives

107

officials at intergovernmental organizations

/ U hedge fund and private equity executives

6 / startup and technology company leaders 258

general counsel and senior officers at Fortune 500 companies

527 in government























### **Contact Us**

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For more information on our New York and Washington, D.C. offices, please visit: https://www.clearygottlieb.com/careers/ny https://www.clearygottlieb.com/careers/dc



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